

2014 Interim Report 中期報告



# Tsui Wah Holdings Limited 翠華控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) Stock Code 股份代號: 1314



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# CORPORATE INFORMATION

### **EXECUTIVE DIRECTORS**

Mr. Lee Yuen Hong *(Chairman)* Mr. Ho Ting Chi Mr. Cheung Yu To Mr. Cheung Yue Pui

### **NON-EXECUTIVE DIRECTOR**

Mr. Cheung Wai Keung

# INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Goh Choo Hwee Mr. Wong Chi Kin Mr. Yim Kwok Man

### **AUTHORISED REPRESENTATIVES**

Mr. Lee Yuen Hong Mr. Yang Dong John

### **AUDIT COMMITTEE**

Mr. Yim Kwok Man *(Chairman)* Mr. Goh Choo Hwee Mr. Wong Chi Kin

### **REMUNERATION COMMITTEE**

Mr. Goh Choo Hwee *(Chairman)* Mr. Wong Chi Kin Mr. Lee Yuen Hong

# **NOMINATION COMMITTEE**

Mr. Wong Chi Kin *(Chairman)* Mr. Goh Choo Hwee Mr. Lee Yuen Hong

#### **COMPANY SECRETARY**

Mr. Yang Dong John (HKICPA)

#### **LEGAL ADVISER**

Pang & Co. in association with Loeb & Loeb LLP

### AUDITOR

Ernst & Young

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### **COMPLIANCE ADVISER**

Fortune Financial Capital Limited 35/F, Office Tower Convention Plaza No. 1 Harbour Road Wanchai Hong Kong

# **REGISTERED OFFICE**

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

3/F, Tsui Wah Group Centre 50 Lai Yip St., Ngau Tau Kok, Kowloon Hong Kong

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Codan Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

# HONG KONG SHARE REGISTRAR

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

### **PRINCIPAL BANKERS**

Bank of China (Hong Kong) Limited Hang Seng Bank Limited Standard Chartered Bank (Hong Kong) Limited

### **COMPANY WEBSITE ADDRESS**

www.tsuiwah.com

#### **STOCK CODE**

# FINANCIAL HIGHLIGHTS

|   |  | (Unaudited) (Unaudited)                            |                             |  |  |
|---|--|--|-----------------------------|--|--|
| <b>Revenue</b><br>Hong Kong <sup>#</sup><br>Mainland China<br>Macau <sup>##</sup>                                 | 893,451<br>623,420<br>263,018<br>7,013 | HK\$'000<br>694,910<br>529,244<br>158,972<br>6,694 | 28.6<br>17.8<br>65.4<br>4.8 |  |  |
| EBITDA<br>Profit attributable to owners of<br>the Company<br>Basic earnings per share                             | 148,286<br>88,862<br>HK6.33 cents      | 132,224<br>85,492<br>HK6.18 cents                  | 12.1<br>3.9<br>2.4          |  |  |
| Number of restaurants including<br>joint ventures<br>(As at 30 September)<br>Hong Kong<br>Mainland China<br>Macau | 29<br>17<br>1                          | 25<br>9<br>1                                       |                             |  |  |

Revenue from external customers located in Hong Kong includes revenue derived from the sale of food to a joint venture of the Group amounting to approximately HK\$4,830,000 (six-month period ended 30 September 2013: approximately HK\$4,413,000).

## Revenue from external customers located in Macau represents revenue derived from the sale of food to a joint venture of the Group.



# CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board (the "**Board**") of directors (the "**Directors**") of Tsui Wah Holdings Limited (the "**Company**", together with subsidiaries of the Company, the "**Group**"), I am pleased to announce the unaudited consolidated interim results of the Group for the six-month period ended 30 September 2014.

Although the growth in Hong Kong's retail market has slowed down throughout the period under review, in light of the steady development of the overall economy and low unemployment rate, the local retail consumption level has remained stable. In recent months, despite political and social issues ostensibly exerting an economic impact in Hong Kong, the Group believes it will continue to be benefited from a healthy retail environment in Hong Kong and supported by its target customers with stable spending power. In the People's Republic of China (the "**PRC**" or "**Mainland China**"), the slower-than-expected recovery in domestic economic growth affecting the consumption market to varying degrees, and the continuous food safety scandals in the PRC had led to a rising concern over food safety among domestic consumers in the PRC. Nevertheless, Tsui Wah has continued its steady development in the PRC during the period under review by leveraging its brand advantage on providing safe food and quality services.

During the period under review ended 30 September 2014, the Group has continued its expansion efforts in its core operation areas in order to achieve economies of scale and increase market penetration through the stable growth of its restaurant network in Hong Kong and the PRC. During the period under review, the Group has opened six new restaurants and aimed to continue its current pace of expansion in the next couple of years with a goal to operate more than 80 restaurants by 2017. In addition to extending its restaurant network, the Group strives to strengthen its centralised procurement and logistics management capabilities, achieve economies of scale and increase synergies by establishing central kitchens. For Hong Kong, the 10,000 sq. ft. "Supreme Catering" (至尊到會) facility located in Yau Tong, Kowloon, Hong Kong has been operating as a central kitchen as well as providing comprehensive on-site catering services to its valued customers since July 2014 and the Group's new central kitchen in Hong Kong is expected to commence its operation in or around early 2015. For the Mainland China market, the Eastern China headquarter of the Group was relocated to a newly acquired property located in Huangpu District, Shanghai in early November 2014. This commitment is expected to boost customers' confidence in the "Tsui Wah" brand. Furthermore, the Group established offices and will continue to open new restaurants in Southern China region, for future expansion of its footprint in such region.

In terms of the Group's management, the Board currently consists of four executive Directors, one non-executive Director and three independent non-executive Directors. All of the Directors are highly motivated and committed to their duties and responsibilities within the Group. In terms of resource management, the Group continues to upgrade its existing system, so as to support the rapid growth of the operation. It is expected to strengthen the control over its management in respect of supply chain, operation of restaurants, human resources, financial management and cost control. The upgrade of system provides an effective control over related operating costs and it also facilitates a better understanding of cuisine preferences of the customers. Through analysing the customers' cuisine preferences, the Group is able to offer the most suitable choices of foods to cater for consumers' demand, thereby enhancing the Group's operational efficiency which in turn should result in better returns to the shareholders of the Company.

Furthermore, the new menu introduced by Tsui Wah in April 2014 has been warmly welcomed by its customers. The Group continues to develop new dishes from time to time so as to bring new tastes to its customers. For the six-month period ended 30 September 2014, the Group has garnered a number of prestigious awards including "Most Popular Brand for Tourists 2014 – Gold Award", "2014 Most Popular QTS Merchant Award Online Voting – Restaurant" and "U Favorite Food Awards 2014 – My Most Favorite Cha Chaan Teng", in recognition of the Group's persistent focus on excellence in food and service quality and employee training.

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# CHAIRMAN'S STATEMENT

Tsui Wah is dedicated to perform its corporate social responsibilities during the course of its business development. It has always been focusing on environmental protection and actively implementing environmental measures while leading the eating trend. Accordingly, the Group introduced an environmental consultant to monitor and provide training to frontline staff regularly, aiming to strengthen the staff's awareness of environmental protection effectively. Meanwhile, the Group launched various environmental protection programs and projects, including the "Bread Donation Program" (麵包 捐赠計劃), to promote the good practices on food waste reduction. On the other hand, the Group's central kitchens has adopted electrified model to reduce carbon emission and promote energy efficiency. During the period under review, the Group was granted the Gold Award (Hong Kong Style Food & Beverage) of the GREEN PLUS Recognition Award 2014 by the CLP Power Hong Kong Limited.

Moreover, Tsui Wah regards its staff as the Company's important asset as each of them plays a pivotal role in the Group's sustainable growth. Tsui Wah is one of the first organisations which was successfully recognised by the government of Hong Kong to instruct the courses under the "Qualifications Framework" in the catering industry and it strongly emphasises on staff development. The Group also endeavors to invest in human resources trainings, for instance, employees from Hong Kong may have the opportunity to second to Shanghai or other cities in the PRC to maximise their potential by broadening their horizon and enriching their knowledge. Tsui Wah has actively recruited and retained employees and encouraged more people to join the big family of Tsui Wah through the "Summer Internship Scheme". In order to encourage staff's loyalty to the "Tsui Wah Family" (翠華人家), the Group places high importance on the members of the "Tsui Wah Family" and cares for their needs, such as provision of textbook fee subsidies to low-income staff's children.

The Group has set out the four growth strategies which the Group will focus on enhancing its internal control system, enhancing its procurement system, rasing its food quality and uplifting its staff quality. Looking ahead, the Group will be committed to streamline internal structure to execute the four growth strategies of the Group effectively and tackle the issue of increasing costs through centralised procurement thereby bolstering its bargaining power. Moreover, given that the growing awareness in food safety of consumers in the PRC and Hong Kong in recent years, the Group is dedicated to improve the quality research and development with strong emphasis on food safety and quality. The Group will continue to source high quality food products from reputable suppliers and closely monitor the procurement and preparation procedures to ensure high standards. The Group also strives to build up recruitment database by recruiting and developing workforce and offer sound remuneration packages, promotion opportunities and training courses to its staff. Besides, the Group has established seven committees led by various senior management personnel to position the Group for sustainable development in the future.

The Board is confident that the Group's constant pursuit of better food quality, a highly motivated work force and solid business strategies will deliver a continued growth in the foreseeable future.

**Lee Yuen Hong** *Chairman* 

Hong Kong, 28 November 2014



# **OPERATION REVIEW**

### **Hong Kong operations**

During the six-month period ended 30 September 2014, the Group opened two new restaurants in Hong Kong at Causeway Bay and Tuen Mun.

The Group's delivery service, "Tsui Wah Delivery" (快翠送), which covers most areas in Kowloon, has expanded to cover some areas on the Hong Kong Island and the New Territories. It represents a potential source of long term profit and business growth for the Group.

In addition, the Group's first central kitchen in Hong Kong under the brand name "Supreme Catering" (至尊到會) has commenced operation in July 2014. The central kitchen is located in a 10,000 square feet premises in Yau Tong, Kowloon, Hong Kong and it has been providing comprehensive on-site catering services to valued customers since July 2014. The resulting centralised procurement and logistics management capabilities will help the Group to achieve economies of scale and increase synergies. The Group is currently in the process of setting up its new central kitchen in Hong Kong and expects it to commence operations in or around early 2015. The new central kitchen will allow the Group to achieve greater economies of scale and consistency of food quality through centralised food preparation.

#### **Mainland China operations**

During the six-month period ended 30 September 2014, the Group has opened two new restaurants in prime locations in Shanghai (Hongkou district and Pudong New Area) and one new restaurant in Wuhan and Shenzhen, respectively. Through the opening of new restaurants in the PRC, the Group has expanded its footprint in Mainland China, further enhancing the "Tsui Wah" brand.

#### **Macau operations**

"Tsui Wah" restaurant in Macau has been operating under a joint venture arrangement with the Group's joint venture partner. As a direct result of the increase in the sales of the "Tsui Wah" restaurant in Macau, the Group's sale of food to the joint venture had increased accordingly during the six-month period ended 30 September 2014.



# AWARDS

During the six-month period ended 30 September 2014, the Group has been granted the following awards:

| Date         | Issuer of Award                                       | Award   |
|--------------|---|---|
| 17 September | China Media Network<br>(中華傳媒聯合體)                      | Most Popular Brand for Tourists 2014<br>— Gold Award<br>(2014 深受遊客歡迎 — 金爵獎)   |
| 4 September  | CLP Power Hong Kong Limited<br>(中華電力有限公司)             | GREEN PLUS Recognition Award 2014 — Gold<br>Award (Hong Kong Style Food & Beverage)<br>(中電「環保節能機構」嘉許計劃 2014<br>— 港式餐廳組別金獎)                                    |
| 28 July      | HK 5-S Association<br>(香港五常法協會)                       | The 5th 5-S Innovation Award — Merit<br>(第五屆創意五常大獎優異獎)  |
|              |   | 5-S Excellence Award 2013–2014 (To Kwa Wan<br>Branch)<br>(2013–2014年度零NC卓越成就大獎(土瓜灣分店))  |
| 16 July      | Young Entrepreneurs Development Council<br>(青年企業家發展局) | Best Performance of School — Company Partnership<br>(最佳商校伙伴 2013–2014)  |
| 16 July      | Yahoo! Hong Kong<br>(雅虎香港)                            | Yahoo! Emotive Brand Awards 2013–2014 —<br>Top 3 Legendary Brand<br>(Yahoo!感情品牌大獎2013–2014 — 三大傳奇品牌)  |
| 3 July       | Airport Authority Hong Kong<br>(機場管理局)                | 2014/15 HKIA Retail Shops and Catering Outlets<br>Safety Campaign "Good Housekeeping<br>Competition Gold Award"<br>(2014/15香港國際機場店舖及食肆安全運動<br>「良好工作場所整理比賽金獎」) |
| 19 June      | Family Council<br>(家庭議會)                              | Family-Friendly Employer 2013/14<br>(2013/14年度家庭友善僱主)   |
| 15 May       | Hong Kong Tourism Board<br>(香港旅遊發展局)                  | Accredited Restaurant — Quality Tourism<br>Service Scheme<br>(優質旅遊服務計劃之認可餐館)  |
| 8 May        | Quality Tourism Services Association<br>(優質旅遊服務協會)    | 2014 Most Popular QTS Merchant Award Online<br>Voting — Restaurant<br>(2014網選十大最受歡迎香港優質商戶 — 餐館)   |

| Date     | Issuer of Award                                   | Award   |
|----------|---|---|
| 7 May    | OpenRice  | OpenRice Best Restaurant Awards 2014 Online<br>Voting in China — The Best Open Rice Hong Kong<br>Restaurant Tsui Wah Restaurant (Mong Kok Branch)<br>(優秀開飯熱店大賞2014中國網民投選 — 最優秀<br>香港開飯熱店翠華餐廳 (旺角店)) |
| 23 April | Employees Retraining Board<br>(僱員再培訓局)            | ERB Manpower Developer Award Scheme —<br>Manpower Developer<br>(ERB人才企業嘉許計劃 — 人才企業)   |
| 11 April | Mystery Shopper Service Association<br>(神祕顧客服務協會) | Certificate of Smiling Enterprise 2013–14<br>(微笑企業大獎2013–14)  |
| 4 April  | U Magazine  | U Favorite Food Awards 2014 — My Most Favorite<br>Cha Chaan Teng<br>(我最喜愛食肆2014 — 我最喜愛的茶餐廳)   |

These awards are recognitions of the Group's quality operations and the efforts of the Group's dedicated work force. The Board would like to express its gratitude and appreciation to the staff for their continuous efforts in bringing high quality food and services to customers in Hong Kong and the PRC.

# **PROSPECTS AND OUTLOOK**

The Group has effectively implemented its restaurant-opening strategy in both Hong Kong and the PRC. During the sixmonth period ended 30 September 2014, the Group opened six new restaurants in Hong Kong, Southern China and Eastern China. The Group plans to further penetrate the PRC market by expanding its restaurant network in Hong Kong and across different regions of the PRC. It will continue to execute its well-planned restaurant-opening strategy according to market condition with an aim to operate more than 80 restaurants in 2017. To further strengthen its business operations in Hong Kong, the Group has continued to expand the coverage of its delivery service "Tsui Wah Delivery" and is dedicated to increase and optimise the speed and ordering efficiency of its delivery service "Tsui Wah Delivery" in order to provide superior service to its customers. In addition, the Group will continue to promote its catering service under the brand name of "Supreme Catering" (至尊到會), enabling its customers to enjoy a five-star catering experience. The Board is confident that the Group will continue to explore business opportunities and expand its restaurant network in both Hong Kong and the PRC.

# **FINANCIAL REVIEW**

#### Revenue

The Group's revenue for each of the six-month periods ended 30 September 2013 and 2014 was approximately HK\$694.9 million and HK\$893.5 million, respectively, representing an increase of approximately 28.6% as compared with the corresponding period in 2013. The higher revenue was mainly due to the opening of new restaurants and the increase in revenue from existing restaurants as a result of the regular updates of the restaurant menu.

As at 30 September 2014, the Group operated 29 restaurants in Hong Kong, 17 restaurants in the PRC, and one restaurant in Macau.

#### **Cost of inventories sold**

For each of the six-month periods ended 30 September 2013 and 2014, the cost of inventories sold amounted to approximately HK\$210.0 million and HK\$277.9 million, respectively, representing approximately 30.2% and 31.1% of the Group's revenue for the respective periods. The cost of inventories sold in relation to the Group's revenue has slightly increased as a result of the increase in the cost of food ingredients.

#### **Gross profit**

The Group's gross profit, which equals the revenue minus cost of inventories sold, for the six-month period ended 30 September 2014 was approximately HK\$615.6 million, representing an increase of approximately 27.0% from approximately HK\$484.9 million of the corresponding period of 2013. The increase was mainly due to the promising sales growth in the existing restaurants, opening of new restaurants and the introduction of new items to the Group's menu periodically. The gross profit margin of the Group for each of the six-month periods ended 30 September 2013 and 2014 was approximately 69.8% and 68.9%, respectively.

#### **Staff costs**

The staff costs for each of the six-month periods ended 30 September 2013 and 2014 were approximately HK\$192.4 million and HK\$244.0 million, respectively, representing approximately 27.7% and 27.3% of the Group's revenues in the corresponding periods. The increase in overall staff costs was mainly due to the hiring of new staff for the opening of new restaurants and the increase of staff salary for staff retention.

#### **Depreciation and amortisation**

For each of the six-month periods ended 30 September 2013 and 2014, the depreciation and amortisation was equivalent to approximately 4.1% and 5.2% of the Group's revenues for the respective periods. The increase was mainly due to the depreciation and amortisation of the Shanghai office and the new central kitchens in Shanghai and Hong Kong, coupled with the increase in the cost of renovation.

#### **Property rentals and related expenses**

The property rentals and related expenses amounted to approximately HK\$91.0 million and HK\$135.2 million, respectively for each of the six-month periods ended 30 September 2013 and 2014, representing approximately 13.1 % and 15.1% of the respective periods' revenues. The increase in property rentals and related expenses for the six-month period ended 30 September 2014 was due to amortisation of pre-renovation rental upon the opening of new restaurants and the renewal of old lease agreements with rental adjustment.

#### **Fuel and utility expenses**

For each of the six-month periods ended 30 September 2013 and 2014, the fuel and utility expenses accounted for approximately 5.0% and 4.8%, respectively, of the Group's revenues for the respective periods.

#### **Other operating expenses**

Other operating expenses amounted to approximately HK\$49.9 million and HK\$67.4 million for each of the six-month periods ended 30 September 2013 and 2014, respectively, representing approximately 7.2% and 7.5% of the Group's revenues for the respective periods. The increase in other operating expenses in the six-month period ended 30 September 2014 was due to the increase of initial cost and logistics cost of new restaurants.

#### Share of profits of joint ventures

Share of the profits of joint ventures amounted to approximately HK\$17.5 million for the six-month period ended 30 September 2013 and approximately HK\$19.6 million for the six-month period ended 30 September 2014. The increase was primarily due to the increase in sales of the Group's joint ventures in Hong Kong and Macau.

#### **Profit before tax**

As a result of the opening of new restaurants, the increase in revenue from existing restaurants and the updated restaurant menu, the profit before tax increased by approximately HK\$1.5 million, or approximately 1.4%, from approximately HK\$103.5 million for the six-month period ended 30 September 2013 to approximately HK\$105.0 million for the six-month period ended 30 September 2014.

#### Liquidity and financial resources

The Group finances its business with internally generated cash flows and proceeds received from the listing (the "**Listing**") of shares of the Company (the "**Share(s)**") on the Main Board of The Stock Exchange of Hong Kong Limited ("**Stock Exchange**"). As at 30 September 2014, due to the increasing cash flow generated from the Group's daily operation, the Group had bank deposits and cash amounting to approximately HK\$638.2 million (as at 31 March 2014: approximately HK\$634.6 million), representing an increase of approximately 0.6% from 31 March 2014. Most bank deposits and cash were denominated in Hong Kong dollars and Renminbi.

As at 30 September 2014, the Group's total current assets and current liabilities were approximately HK\$723.6 million (as at 31 March 2014: approximately HK\$713.6 million) and approximately HK\$340.8 million (as at 31 March 2014: approximately HK\$299.3 million), respectively, while the current ratio was about 2.1 times (as at 31 March 2014: about 2.4 times).

The Group had finance lease payables of approximately HK\$0.8 million as at 30 September 2014 (as at 31 March 2014: approximately HK\$1.0 million) and interest-bearing bank borrowings of approximately HK\$84.3 million as at 30 September 2014 (as at 31 March 2014: HK\$86.8 million). The interest-bearing bank borrowings are secured, repayable on demand, denominated in Hong Kong dollars and bear interest at a rate of 1 month Hong Kong Interbank Offered Rate +1.75%. During the six-month period ended 30 September 2014, no financial instruments were used for hedging purposes.

As at 30 September 2014, the gearing ratio of the Group, which was calculated based on the sum of interest-bearing bank borrowings and finance lease payables over equity attributable to owners of the Company, was approximately 7.2% (as at 31 March 2014: approximately 7.6%).

#### **Material acquisition or disposal**

For the six-month period ended 30 September 2014, the Group had not engaged in any material acquisition or disposal.

#### **Foreign currency risk**

The Group's sales and purchases for the six-month period ended 30 September 2014 were mostly denominated in Hong Kong dollars and Renminbi. The Renminbi is not a freely convertible currency. Future exchange rates of the Renminbi could vary significantly from the current or historical exchange rates as a result of the controls that could be imposed by the PRC government. The exchange rates may also be affected by economic developments and political changes domestically and internationally, and the demand and supply of the Renminbi. The appreciation or devaluation of the Renminbi against Hong Kong dollars may have impact on the Group's results. Although foreign currency exposure did not pose significant risk for the Group during the six-month period ended 30 September 2014, the Group will continue to take proactive measures and monitor closely its exposure to such currency movement.

#### **Contingent liabilities**

As at 31 March 2014 and 30 September 2014, the contingent liabilities of the Group in respect of bank guarantees given in favour of landlords in lieu of rental deposits were at approximately HK\$2.2 million.

#### **Charges on assets**

Save as disclosed in note 17 to interim financial information, there was no other charges on the Group's assets.

#### **Human resources**

As at 30 September 2014, the Group (excluding its joint ventures) employed approximately 3,995 employees. Remuneration packages are generally structured by reference to market terms and individual qualifications and experience. The Group has also implemented various share option schemes, details of such schemes are set forth in note 12 to the interim financial information.

During the six-month period ended 30 September 2014, various training activities, such as training on operational safety, management skills as well as mentorship program, had been conducted to improve the front-end quality of services as well as to ensure the smooth and effective installation of the Group's business systems. The Group has continued to implement the management trainee program to enhance the depth and breadth of the management of the Group for their future career development.

# REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION



### To the board of directors of Tsui Wah Holdings Limited

# INTRODUCTION

We have reviewed the interim financial information set out on pages 13 to 29 which comprises the condensed consolidated statement of financial position of Tsui Wah Holdings Limited (the "Company") and its subsidiaries as of 30 September 2014 and the related condensed consolidated statement of profit or loss, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

The directors of the Company are responsible for the preparation and presentation of interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

# **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

### Ernst & Young

Certified Public Accountants 22/F CITIC Tower 1 Tim Mei Avenue Central Hong Kong

28 November 2014

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six-month period ended 30 September 2014

|  |       | Six-month period ended<br>30 September<br>2014 201 |                         |  |  |
|--|-------|--|-------------------------|--|--|
|  | Notes | (Unaudited)<br>HK\$'000                            | (Unaudited)<br>HK\$'000 |  |  |
| REVENUE                                | 4     | 893,451  | 694,910                 |  |  |
| Other income and gains                 |       | 13,753   | 8,817                   |  |  |
| Cost of inventories sold               |       | (277,870)  | (210,024)               |  |  |
| Staff costs                            |       | (243,969)  | (192,357)               |  |  |
| Depreciation and amortisation          |       | (46,161)   | (28,683)                |  |  |
| Property rentals and related expenses  |       | (135,197)  | (91,008)                |  |  |
| Fuel and utility expenses              |       | (43,328)   | (34,401)                |  |  |
| Advertising and marketing expenses     |       | (3,756)  | (2,413)                 |  |  |
| Other operating expenses               |       | (67,430)   | (49,921)                |  |  |
| Finance costs                          |       | (882)  | (32)                    |  |  |
| Equity-settled share option expense    |       | (3,146)  | (8,873)                 |  |  |
| Share of profits of joint ventures     |       | 19,584   | 17,494                  |  |  |
| PROFIT BEFORE TAX                      |       | 105,049  | 103,509                 |  |  |
| Income tax expense                     | 5     | (16,478)   | (18,013)                |  |  |
| · · · · · · · · · · · · · · · · · · ·  |       |  | ,                       |  |  |
| PROFIT FOR THE PERIOD                  |       | 88,571   | 85,496                  |  |  |
|  |       |  |                         |  |  |
| Attributable to:                       |       |  |                         |  |  |
| Owners of the Company                  |       | 88,862   | 85,492                  |  |  |
| Non-controlling interests              |       | (291)  | 4                       |  |  |
|  |       | 88,571   | 85,496                  |  |  |
|  |       |  | ,                       |  |  |
| EARNINGS PER SHARE ATTRIBUTABLE TO     |       |  |                         |  |  |
| ORDINARY EQUITY HOLDERS OF THE COMPANY |       |  |                         |  |  |
| Basic                                  | 7     | HK6.33 cents                                       | HK6.18 cents            |  |  |
|  |       |  |                         |  |  |
| Diluted                                | 7     | HK6.22 cents                                       | HK5.97 cents            |  |  |

Details of the dividend payable and proposed for the six-month period ended 30 September 2014 are disclosed in note 6 to the interim financial information.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six-month period ended 30 September 2014

|   | Six-month period ended<br>30 September |                         |  |
|---|--|-------------------------|--|
|   | 2014                                   | 2013                    |  |
|   | (Unaudited)<br>HK\$'000                | (Unaudited)<br>HK\$'000 |  |
| PROFIT FOR THE PERIOD                                     | 88,571                                 | 85,496                  |  |
| OTHER COMPREHENSIVE INCOME                                |  |                         |  |
| Other comprehensive income to be reclassified to          |  |                         |  |
| profit or loss in subsequent periods:                     |  |                         |  |
| Exchange differences on translation of foreign operations | 3,984                                  | 1,088                   |  |
| TOTAL COMPREHENSIVE INCOME FOR                            |  |                         |  |
| THE PERIOD, NET OF TAX                                    | 92,555                                 | 86,584                  |  |
| Attributable to:  |  |                         |  |
| Owners of the Company                                     | 92,846                                 | 86,580                  |  |
| Non-controlling interests                                 | (291)                                  | 4                       |  |
|   |  |                         |  |
|   | 92,555                                 | 86,584                  |  |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2014

|   | Notes | 30 September<br>2014<br>(Unaudited)<br>HK\$'000           | 31 March<br>2014<br>(Audited)<br>HK\$'000                  |
|---|-------|---|--|
| NON-CURRENT ASSETS<br>Property, plant and equipment<br>Prepaid land lease payments<br>Investments in joint ventures<br>Prepayments for purchases of property, plant and equipment<br>Non-current rental deposits<br>Deferred tax assets | 8     | 593,139<br>80,565<br>37,790<br>16,903<br>51,022<br>14,127 | 515,024<br>16,118<br>41,898<br>106,802<br>43,828<br>11,995 |
| Total non-current assets  |       | 793,546   | 735,665  |
| CURRENT ASSETS<br>Inventories<br>Trade receivables<br>Prepayments, deposits and other receivables<br>Pledged time deposit with original maturity  | 9     | 21,672<br>7,852<br>53,595                                 | 19,967<br>7,125<br>49,707                                  |
| of more than three months<br>Other pledged time deposits<br>Cash and cash equivalents   |       | 443<br>1,802<br>638,227                                   | 441<br>1,802<br>634,551                                    |
| Total current assets  |       | 723,591   | 713,593  |
| CURRENT LIABILITIES<br>Trade payables<br>Other payables and accruals<br>Interest-bearing bank loans, secured<br>Finance lease payables<br>Tax payable   | 10    | 94,260<br>142,004<br>84,325<br>363<br>19,818              | 69,811<br>128,070<br>86,809<br>411<br>14,192               |
| Total current liabilities   |       | 340,770   | 299,293  |
| NET CURRENT ASSETS  |       | 382,821   | 414,300  |
| TOTAL ASSETS LESS CURRENT LIABILITIES   |       | 1,176,367   | 1,149,965  |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

As at 30 September 2014

| Note   | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|--|---|---|
| NON-CURRENT LIABILITIES                      |   |   |
| Finance lease payables                       | 412   | 552                                       |
| Deferred tax liabilities                     | 632   | 399                                       |
|  |   |   |
| Total non-current liabilities                | 1,044   | 951                                       |
|  |   |   |
| Net assets                                   | 1,175,323                                       | 1,149,014                                 |
|  |   |   |
| EQUITY                                       |   |   |
| Equity attributable to owners of the Company |   |   |
| Issued capital 11                            | 14,048  | 14,044                                    |
| Reserves                                     | 1,161,466                                       | 1,134,873                                 |
|  |   |   |
|  | 1,175,514                                       | 1,148,917                                 |
| Non-controlling interests                    | (191)   | 97  |
|  |   |   |
| Total equity                                 | 1,175,323                                       | 1,149,014                                 |

Lee Yuen Hong

Director

Ho Ting Chi Director



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six-month period ended 30 September 2014

|   | Attributable to owners of the Company |  |  |   |   |  |   |  |                                  |   |  |
|---|---------------------------------------|--|--|---|---|--|---|--|----------------------------------|---|--|
|   | Notes                                 | Issued<br>capital<br>(Unaudited)<br>HK\$'000 | Share<br>premium<br>account<br>(Unaudited)<br>HK\$'000 | Share<br>option<br>reserve<br>(Unaudited)<br>HK\$'000 | Statutory<br>reserve<br>(Unaudited)<br>HK\$'000 | Merger<br>reserve<br>(Unaudited)<br>HK\$'000 | Exchange<br>fluctuation<br>reserve<br>(Unaudited)<br>HK\$'000 | Retained<br>profits<br>(Unaudited)<br>HK\$'000 | Total<br>(Unaudited)<br>HK\$'000 | Non-<br>controlling<br>interests<br>(Unaudited)<br>HK\$'000 | Total<br>equity<br>(Unaudited)<br>HK\$'000 |
| At 1 April 2014<br>Profit for the period<br>Other comprehensive<br>income for the period:<br>Exchange differences<br>on translation of<br>foreign operations                      |                                       | 14,044<br>-<br>-                             | 835,716<br>-   | 12,873<br>-<br>-                                      | 8,289<br>–                                      | (8,434)<br>–                                 | (6,017)<br>-<br>3,984   | 292,446<br>88,862                              | 1,148,917<br>88,862<br>3,984     | 97<br>(291)<br>-  | 1,149,014<br>88,571<br>3,984               |
| Total comprehensive<br>income for the period<br>Capital injection by<br>non-controlling interests<br>2014 final dividend<br>Issuance of new shares<br>Equity-settled share option |                                       | -<br>-<br>4                                  | -<br>-<br>933  | -<br>-<br>(92)  | -<br>-<br>-                                     | -<br>-<br>-                                  | 3,984<br>-<br>-<br>-  | 88,862<br>_<br>(70,240)<br>_                   | 92,846<br>                       | (291)<br>3<br>-<br>-  | 92,555<br>3<br>(70,240)<br>845             |
| arrangements<br>Transfer to statutory reserve   | 12                                    | -  | -  | 3,146<br>-  | -<br>38   | -  | -   | -<br>(38)                                      | 3,146<br>-                       | -   | 3,146<br>-                                 |
| At 30 September 2014  |                                       | 14,048                                       | 836,649*   | 15,927*   | 8,327*  | (8,434)                                      | * (2,033)*  | 311,030  | 1,175,514                        | (191)   | 1,175,323                                  |
| At 1 April 2013<br>Profit for the period<br>Other comprehensive income<br>for the period:<br>Exchange differences<br>on translation of  |                                       | 13,833<br>–                                  | 782,518<br>-   | 5,422<br>-  | 5,758<br>–                                      | (8,434)<br>–                                 | 2,024<br>_  | 236,011<br>85,492                              | 1,037,132<br>85,492              | 85<br>4   | 1,037,217<br>85,496                        |
| foreign operations  |                                       | -  | -  | -   | -   | -  | 1,088   | -  | 1,088                            | -   | 1,088                                      |
| Total comprehensive<br>income for the period<br>2013 final dividend<br>Equity-settled share<br>option arrangements  | 12                                    | -  | -  | -<br>-<br>8,873                                       | -   | -  | 1,088<br>-<br>-   | 85,492<br>(69,167)<br>–                        | 86,580<br>(69,167)<br>8,873      | 4<br>_  | 86,584<br>(69,167)<br>8,873                |
| At 30 September 2013  |                                       | 13,833                                       | 782,518  | 14,295  | 5,758   | (8,434)                                      | 3,112   | 252,336  | 1,063,418                        | 89  | 1,063,507                                  |

\* These reserve accounts comprise the consolidated reserves of HK\$1,161,466,000 (31 March 2014: HK\$1,134,873,000) in the condensed consolidated statement of financial position as at 30 September 2014.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six-month period ended 30 September 2014

|  | Six-month period<br>ended 30 September<br>2014 201 |                                 |  |
|--|--|---------------------------------|--|
|  | 2014<br>(Unaudited)<br>HK\$'000                    | 2013<br>(Unaudited)<br>HK\$'000 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES   |  |                                 |  |
| Cash generated from operations Interest received   | 148,279<br>3,806                                   | 133,407                         |  |
| Interest paid  | (882)  | 3,919<br>(33)                   |  |
| Income tax paid  | (12,751)   | (11,281)                        |  |
| Net cash flows from operating activities   | 138,452  | 126,012                         |  |
|  |  |                                 |  |
| CASH FLOWS FROM INVESTING ACTIVITIES<br>Purchases of items of property, plant and equipment          | (93,789)   | (47,304)                        |  |
| Increase in prepayments for purchase of items  | (30,703)   | (+7,00+)                        |  |
| of property, plant and equipment   | (3,385)  | (15,511)                        |  |
| Repayment of loans to a joint venture  | -  | 152                             |  |
| Dividend received from joint ventures<br>Increase in pledged time deposit with original maturity of  | 30,588   | 20,070                          |  |
| more than three months   | (2)  | (3)                             |  |
|  | (00 500)   | (40,500)                        |  |
| Net cash flows used in investing activities  | (66,588)   | (42,596)                        |  |
| CASH FLOWS FROM FINANCING ACTIVITIES   |  |                                 |  |
| Repayment of bank loans  | (2,484)  | -                               |  |
| Capital element of finance lease rental payments   | (188)  | (178)                           |  |
| Dividends paid<br>Proceeds from issue of shares  | (70,240)<br>845                                    | (69,167)                        |  |
| Capital contributions by non-controlling interests   | 3  | -                               |  |
| Net cash flows used in financing activities  | (72,064)   | (69,345)                        |  |
|  |  |                                 |  |
| NET (DECREASE)/INCREASE IN CASH AND  | (000)  | 14.071                          |  |
| CASH EQUIVALENTS<br>Cash and cash equivalents at beginning of period                                 | (200)<br>634,551                                   | 14,071<br>916,908               |  |
| Effect of foreign exchange rate changes, net   | 3,876  | 567                             |  |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD   | 638,227  | 931,546                         |  |
|  |  |                                 |  |
| ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS  |  |                                 |  |
| Cash and bank balances<br>Non-pledged time deposits with original maturity of less than              | 385,332  | 682,203                         |  |
| three months when acquired   | 252,895  | 249,343                         |  |
|  |  |                                 |  |
| Cash and cash equivalents as stated in the condensed consolidated statement of<br>financial position | 638,227  | 931,546                         |  |
|  | 038,227  | 931,546                         |  |

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### **1. CORPORATE INFORMATION**

The Company was incorporated in the Cayman Islands on 29 May 2012 as an exempted company with limited liability under the Companies Law, Cap. 22 of the Cayman Islands. The Company's registered office address is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company's shares are listed (the "Listing") on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The Group is principally engaged in the provision of food catering services through a chain of Hong Kong-style restaurants in Hong Kong and the People's Republic of China (the "**PRC**" or "**Mainland China**").

### 2. BASIS OF PREPARATION

The unaudited condensed consolidated interim financial information has been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange and with Hong Kong Accounting Standard ("**HKAS**") 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants.

(I) The accounting policies and basis of preparation adopted in the preparation of the interim condensed consolidated financial information are the same as those used in the Group's annual financial statements for the year ended 31 March 2014, except in relation to the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs", which also include HKASs and Interpretations) that are adopted for the first time in the current period:

| HKFRS 10, HKFRS 12 and    | Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011)        |
|---------------------------|--|
| HKAS 27 (2011) Amendments | — Investment Entities                                      |
| HKAS 32 Amendments        | Amendments to HKAS 32 Financial Instruments: Presentation  |
|                           | — Offsetting Financial Assets and Financial Liabilities    |
| HKAS 36 Amendments        | Amendments to HKAS 36 Impairment of Assets – Recoverable   |
|                           | Amount Disclosures for Non-Financial Assets                |
| HKAS 39 Amendments        | Amendments to HKAS 39 Financial Instruments: Recognition   |
|                           | and Measurement — Novation of Derivatives and Continuation |
|                           | of Hedge Accounting  |
| HK(IFRIC)-Int 21          | Levies   |
|                           |  |

The adoption of these new and revised HKFRSs has had no significant financial effect on the unaudited condensed consolidated interim financial information.

The Group has not early applied any new and revised HKFRSs, that have been issued but are not yet effective, in this unaudited condensed consolidated interim financial information. However, the Group is in the process of making an assessment of the impact of the new and revised HKFRSs upon initial application, certain of which may be relevant to the Group's operation and may result in changes in the Group's accounting policies, and changes in presentation and measurement of certain items of the Group's financial information.



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# 2. BASIS OF PREPARATION (Continued)

(II) Change in accounting estimates of the useful lives of property, plant and equipment Starting from 1 April 2014, certain subsidiaries of the Group extended the estimated useful lives of certain items of property, plant and equipment, so as to reflect the physical conditions of these assets and the recent experience of the Group. The directors of the Company are of the opinion that the change in accounting estimates enables these subsidiaries to provide more reliable and relevant information to the Group. The change has been applied prospectively from 1 April 2014. Accordingly, the adoption of the change in the estimated useful lives of the property, plant and equipment has no effect on prior years. The effects of the above change are summarised below:

#### Condensed consolidated statement of profit or loss for the six-month period ended 30 September 2014 (unaudited)

|  | HK\$'000 |
|--|----------|
| Decrease in depreciation   | 2,275    |
| Increase in income tax expense   | 117      |
| Increase in profit for the period and profit attributable to owners of the Company | 2,158    |

# Condensed consolidated statement of financial position

as at 30 September 2014 (unaudited)

|   | HK\$'000 |
|---|----------|
| Increase in property, plant and equipment | 2,275    |
| Increase in deferred tax liabilities      | 117      |
| Increase in retained profits              | 2,158    |



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# 3. OPERATING SEGMENT INFORMATION

The Group is principally engaged in the provision of food catering services through a chain of Hong Kong-style restaurants. Information reported to the Group's management for the purpose of resources allocation and performance assessment focuses on the operating results of the Group as a whole as the Group's resources are integrated and no discrete operating segment financial information is available. Accordingly, no operating segment information is presented.

#### **Geographical information**

The following tables present revenue from external customers for the six-month period ended 30 September 2014 and certain non-current asset information as at 30 September 2014, by geographical area.

#### (a) Revenue from external customers

|                                       | Six-month period ended<br>30 September |                             |
|---------------------------------------|--|-----------------------------|
|                                       | <b>2014</b> 2013                       |                             |
|                                       | (Unaudited)                            | (Unaudited)                 |
|                                       | HK\$'000                               | HK\$'000                    |
| Hong Kong<br>Mainland China<br>Macau* | 623,420<br>263,018<br>7,013            | 529,244<br>158,972<br>6,694 |
|                                       | 893,451                                | 694,910                     |

The revenue information above is based on the location of customers.

As no single customer of the Group has individually accounted for over 10% of the Group's total revenue during the period, no information about major customers is presented.

\* Revenue from external customers located in Macau represents revenue derived from the sale of food to a joint venture of the Group.

#### (b) Non-current assets

|                | As at        | As at     |
|----------------|--------------|-----------|
|                | 30 September | 31 March  |
|                | 2014         | 2014      |
|                | (Unaudited)  | (Audited) |
|                | HK\$'000     | HK\$'000  |
|                |              |           |
| Hong Kong      | 364,016      | 338,610   |
| Mainland China | 334,625      | 305,236   |
| Macau          | 29,756       | 35,996    |
|                |              |           |
|                | 728,397      | 679,842   |

The non-current asset information above is based on the location of assets and excludes financial instruments and deferred tax assets.

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# 4. **REVENUE**

Revenue, which is also the Group's turnover, represents amounts received and receivable from the operation of restaurants and the sale of food, net of sales related taxes. An analysis of revenue is as follows:

|                       | Six-month period ended<br>30 September |             |
|-----------------------|--|-------------|
|                       | 2014                                   | 2013        |
|                       | (Unaudited)                            | (Unaudited) |
|                       | HK\$'000                               | HK\$'000    |
| Revenue               |  |             |
| Restaurant operations | 881,608                                | 682,752     |
| Sale of food          | 11,843                                 | 12,158      |
|                       |  |             |
|                       | 893,451                                | 694,910     |

# 5. INCOME TAX EXPENSE

|   | Six-month period ended<br>30 September |             |
|---|--|-------------|
|   | 2014                                   | 2013        |
|   | (Unaudited)                            | (Unaudited) |
|   | HK\$'000                               | HK\$'000    |
| Current — Hong Kong<br>Charge for the period<br>Current — Elsewhere | 12,278                                 | 13,638      |
| Charge for the period   | 6,099                                  | 5,666       |
| Deferred tax  | (1,899)                                | (1,291)     |
|   |  |             |
| Total tax charge for the period                                     | 16,478                                 | 18,013      |

Hong Kong profits tax has been provided on the estimated assessable profits arising in Hong Kong at a rate of 16.5% during the six-month periods ended 30 September 2014 and 2013. Taxes on profits assessable elsewhere have been calculated at the rate of tax prevailing in the locations in which the Group operates.

Pursuant to the Corporate Income Tax Law of the PRC being effective on 1 January 2008, the PRC corporate income tax rate of the Group's subsidiaries operating in Mainland China during the six-month periods ended 30 September 2014 and 2013 was 25% on their taxable profits.

### 6. INTERIM DIVIDEND

On 28 November 2014, the Board declared an interim dividend of HK2.0 cents per share (six-month period ended 30 September 2013: HK2.0 cents per share), totalling HK\$28,096,140 (six-month period ended 30 September 2013: HK\$27,666,680).

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#### EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF 7. THE COMPANY

The calculation of the basic earnings per share amount for the six-month period ended 30 September 2014 is based on the profit for the period attributable to ordinary equity holders of the Company of HK\$88,862,000 (sixmonth period ended 30 September 2013: HK\$85,492,000) and the weighted average number of ordinary shares in issue of 1,404,727,805 (six-month period ended 30 September 2013: 1,383,334,000).

The calculation of diluted earnings per share amount for the six-month period ended 30 September 2014 is based on the profit for the period attributable to ordinary equity holders of the Company of HK\$88,862,000 (six-month period ended 30 September 2013: HK\$85,492,000). The weighted average number of ordinary shares used in the calculation is 1,428,120,646 (six-month period ended 30 September 2013: 1,432,671,521), which is the sum of 1,404,727,805 (six-month period ended 30 September 2013: 1,383,334,000) ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of 23,392,841 (sixmonth period ended 30 September 2013: 49,337,521) ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.

#### **PROPERTY, PLANT AND EQUIPMENT** 8.

During the period, the Group acquired property, plant and equipment of HK\$97,595,000 (six-month period ended 30 September 2013: HK\$47,304,000).

#### **TRADE RECEIVABLES** 9\_

An aged analysis of the trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

|                                       | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|---------------------------------------|---|---|
| Within one month<br>One to two months | 3,518<br>4,334                                  | 4,486<br>2,639                            |
|                                       | 7,852   | 7,125                                     |

The Group's trading terms with its customers are mainly on cash and smart card settlement, except for well established, corporate customers for which the credit term is generally 60 days. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. The Group does not hold any collateral or other credit enhancement over its trade receivable balances. Trade receivables are non-interest-bearing.

Included in the Group's trade receivables are amounts due from the Group's joint ventures of HK\$3,188,000 (31 March 2014: HK\$2,727,000) as at 30 September 2014, which are repayable on similar credit terms to those offered to the major customers of the Group.



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# **10. TRADE PAYABLES**

An aged analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

|                                       | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|---------------------------------------|---|---|
| Within one month<br>One to two months | 54,540<br>39,720                                | 39,658<br>30,153                          |
|                                       | 94,260  | 69,811                                    |

The trade payables are non-interest-bearing and generally have payment terms of 45 days.

# **11. ISSUED CAPITAL**

|   | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|---|---|---|
| Authorised:<br>10,000,000,000 ordinary shares of HK\$0.01 each  | 100,000   | 100,000                                   |
| <i>Issued and fully paid:</i><br>1,404,807,032 (31 March 2014: 1,404,435,068)<br>ordinary shares of HK\$0.01 each | 14,048  | 14,044                                    |

During the current period, the subscription rights attaching to 371,964 share options were exercised at the subscription price of HK\$2.27 per share, resulting in the issue of 371,964 shares of HK\$0.01 each for a total consideration, before expenses, of HK\$845,000. An amount of HK\$92,000 was transferred from the share option reserve to the share premium account upon the exercise of the share options.



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# **12. SHARE OPTION SCHEMES**

### (A) Share option scheme

The Company operates a share option scheme ("Share Option Scheme") for the purpose of motivating eligible persons to optimise their performance and efficiency for the benefit of the Group and to attract and retain or otherwise maintain ongoing relationships with such eligible persons whose contributions are/will or expected to be beneficial to the Group. The Share Option Scheme became effective on 5 November 2012 and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

No share options have been granted under the Share Option Scheme during the current and prior periods and no share options were outstanding under the Share Option Scheme as at 30 September 2014 and 31 March 2014.

#### (B) Pre-IPO share option scheme

The Company operates a share option scheme (the "Pre-IPO Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Pre-IPO Share Option Scheme include the Company's directors, including independent non-executive directors, other employees of the Group, suppliers of goods or services to the Group, customers of the Group, the Company's shareholders, and any non-controlling shareholder in the Company's subsidiaries. The Pre-IPO Share Option Scheme became effective on 5 November 2012 and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

The following share options were outstanding under the Pre-IPO Share Option Scheme during the period/ year:

|   | 30 Septen<br>Weighted<br>average<br>exercise price<br>HK\$<br>per share | nber 2014<br>Number<br>of options<br>'000 | 31 Marc<br>Weighted<br>average<br>exercise price<br>HK\$<br>per share | h 2014<br>Number<br>of options<br>'000 |
|---|---|---|---|--|
| At beginning of period/year<br>Exercised during the | 2.27  | 64,452                                    | 2.27  | 99,373                                 |
| period/year<br>Forfeited during the                 | 2.27  | (372)                                     | 2.27  | (21,101)                               |
| period/year   | 2.27  | (561)                                     | 2.27  | (13,820)                               |
| At end of period/year                               | 2.27  | 63,519                                    | 2.27  | 64,452                                 |

The weighted average share price at the date of exercise for share options exercised during the period was HK\$3.84 (year ended 31 March 2014: HK\$5.16).

During the period ended 30 September 2014, the Group recognised a share option expense of HK\$3,146,000 (six-month period ended 30 September 2013: HK\$8,873,000).



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# 12. SHARE OPTION SCHEMES (Continued)

(B) **Pre-IPO share option scheme** (Continued)

The exercise prices and exercise periods of the share options outstanding as at the end of the reporting period are as follows:

### 30 September 2014

| Number of options<br>'000 | Exercise price*<br>HK\$ per share | Exercise period      |
|---------------------------|-----------------------------------|----------------------|
| 823                       | 2.27                              | 26-11-13 to 25-11-15 |
| 9,096                     | 2.27                              | 26-11-14 to 25-11-15 |
| 13,600                    | 2.27                              | 26-11-14 to 25-11-16 |
| 13,200                    | 2.27                              | 26-11-15 to 25-11-16 |
| 13,200                    | 2.27                              | 26-11-13 to 25-11-17 |
| 13,600                    | 2.27                              | 26-11-15 to 25-11-17 |
|                           |                                   |                      |
| 63,519                    |                                   |                      |

#### 31 March 2014

| Number of options<br>'000                              | Exercise price*<br>HK\$ per share                    | Exercise period  |
|--|--|--|
| 1,476<br>9,376<br>13,600<br>13,200<br>13,200<br>13,600 | 2.27<br>2.27<br>2.27<br>2.27<br>2.27<br>2.27<br>2.27 | 26-11-13 to 25-11-15<br>26-11-14 to 25-11-15<br>26-11-14 to 25-11-16<br>26-11-15 to 25-11-16<br>26-11-13 to 25-11-17<br>26-11-15 to 25-11-17 |
| 64,452   |  |  |

\* The exercise price of the share options is subject to adjustment in the case of rights or bonus issues, or other similar changes in the Company's share capital.



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### **13. OPERATING LEASE COMMITMENTS**

The Group leases certain of its restaurants, office premises and warehouses under operating lease arrangements. Leases for these properties are negotiated for terms ranging from one to ten years.

As at the end of the reporting period, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

|  | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|--|---|---|
| Within one year<br>In the second to fifth years, inclusive<br>After five years | 178,131<br>358,205<br>182,245                   | 175,620<br>342,191<br>200,859             |
|  | 718,581   | 718,670                                   |

In addition, the operating lease rentals for certain restaurants are based on the higher of a fixed rental and a contingent rent depending on the sales of these restaurants pursuant to the terms and conditions as set out in the respective rental agreements. As the future sales of these restaurants could not be reliably determined, the relevant contingent rent has not been included above and only the minimum lease commitments have been included in the above table.

# **14. COMMITMENTS**

In addition to the operating lease commitments detailed in note 13 above, the Group had the following capital commitments at the end of the reporting period.

|  | 30 September<br>2014<br>(Unaudited)<br>HK\$'000 | 31 March<br>2014<br>(Audited)<br>HK\$'000 |
|--|---|---|
| Contracted, but not provided for leasehold improvements<br>Authorised, but not contracted for leasehold improvements | 66,466<br>57,170                                | 27,265<br>83,586                          |
|  | 123,636   | 110,851                                   |

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# **15. RELATED PARTY TRANSACTIONS**

(i) In addition to the transactions detailed elsewhere in the interim financial information, the Group had the following material transactions with related parties during the period:

|                                       |  | Six-month period ended<br>30 September |        |  |
|---------------------------------------|--|--|--------|--|
|                                       | 2014 22<br>(Unaudited) (Unaud<br>Note HK\$'000 HK\$' |  |        |  |
| Sale of food to joint ventures        |  | 11,843                                 | 11,107 |  |
| Purchase of food from a joint venture |  | 96                                     | 92     |  |
| Rental fee paid and payable to:       |  |  |        |  |
| Fame City International Limited       | (a)  | 400                                    | 382    |  |
| Success Path Limited                  | (a)  | 2,222                                  | 2,191  |  |
| Champion Stage Limited                | (a)  | 950                                    | 909    |  |
| Joy Express Limited                   | (a)  | 5,800                                  | 5,553  |  |

The transactions were conducted at terms and conditions mutually agreed between the relevant parties. The directors of the Company are of the opinion that these related party transactions were conducted in the ordinary course of business of the Group.

- (a) These related parties are controlled by the directors of the Company, namely Mr. Lee Yuen Hong, Mr. Ho Ting Chi, Mr. Cheung Yu To, Mr. Cheung Wai Keung and Mr. Cheung Yue Pui.
- (ii) Compensation of key management personnel of the Group, including directors' and the chief executive's remuneration, is as follows:

|                                      | Six-month period ended<br>30 September |             |
|--------------------------------------|--|-------------|
|                                      | 2014                                   | 2013        |
|                                      | (Unaudited)                            | (Unaudited) |
|                                      | <b>HK\$'000</b> HK\$'0                 |             |
| Short term employee benefits         | 6,294                                  | 8,217       |
| Equity-settled share option expenses | <b>2,639</b> 7,42                      |             |
| Post-employment benefits             | 77 68                                  |             |
|                                      |  |             |
|                                      | 9,010                                  | 15,709      |

# **16. CONTINGENT LIABILITY**

As at 30 September 2014, the Group had contingent liabilities of HK\$2,240,000 (31 March 2014: HK\$2,240,000) in respect of bank guarantees given in favour of landlords in lieu of rental deposits.

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## **17. PLEDGE OF ASSETS**

The Group's land and buildings with an aggregate carrying value of approximately HK\$232,347,000 (31 March 2014: HK\$235,294,000) were pledged to secure the Group's bank loans. The Group's bank guarantee facilities are secured by the pledged time deposits of the Group amounting to HK\$2,245,000 (31 March 2014: HK\$2,243,000).

# **18. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS**

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Fair value hierarchy

#### Assets for which fair values are disclosed:

Group

| HK\$'000                    | Quoted<br>prices in<br>active markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total  |
|-----------------------------|--|--|--|--------|
| As at 30 September 2014     |  |  |  |        |
| Non-current rental deposits |  | 49,014   | -  | 49,014 |
| As at 31 March 2014         |  |  |  |        |
| Non-current rental deposits | -  | 41,683   | -  | 41,683 |

# Liabilities for which fair values are disclosed:

Group

| HK\$'000                | Quoted<br>prices in<br>active markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total |
|-------------------------|--|--|--|-------|
| As at 30 September 2014 |  |  |  |       |
| Finance lease payables  | _  | 775  | -  | 775   |
| As at 31 March 2014     |  |  |  |       |
| Finance lease payables  | -  | 963  | -  | 963   |

# **19. APPROVAL OF THE INTERIM FINANCIAL INFORMATION**

This interim financial information was approved and authorised for issue by the board of directors on 28 November 2014.



### DIVIDEND

The Board has resolved to declare an interim dividend of HK2.0 cents per Share for the six-month period ended 30 September 2014 payable on Wednesday, 24 December 2014 to all shareholders of the Company whose names appear on the register of members of the Company on Tuesday, 16 December 2014.

### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Monday, 15 December 2014 to Tuesday, 16 December 2014, both dates inclusive, during which period no transfer of Shares will be effected. In order to qualify for the interim dividend, all transfer documents accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at 22 Level, Hopewell Centre, 183 Queen's Road East, Hong Kong, no later than 4:30 p.m. on Friday, 12 December 2014.

### **USE OF PROCEEDS FROM THE GLOBAL OFFERING**

The Shares were listed on the Main Board of the Stock Exchange on 26 November 2012 with net proceeds from the global offering of the Company of approximately HK\$794.4 million (after deducting underwriting fees and related expenses).

The following table sets forth a breakdown of the use of net proceeds from the global offering as at 30 September 2014 shown:

| Use of net proceeds                              | Percentage<br>of net<br>proceeds | Amount of<br>net proceeds<br>(in HK\$<br>million) | Amount<br>utilised<br>(in HK\$<br>million) | Amount<br>remaining<br>(in HK\$<br>million) |
|--|----------------------------------|---|--|---|
| Opening new restaurants and delivery centers     |                                  |   |  |   |
| and launch of catering service in Hong Kong      | 20%                              | 158.9   | (103.3)                                    | 55.6  |
| Opening new restaurants in China                 | 35%                              | 278.0   | (240.0)                                    | 38.0  |
| Construction of new central kitchen in Hong Kong | 10%                              | 79.4  | (79.4)                                     | -   |
| Construction of new central kitchens in Shanghai |                                  |   |  |   |
| and Southern China                               | 20%                              | 158.9   | (79.4)                                     | 79.5  |
| Upgrading information technology systems         | 5%                               | 39.8  | (8.4)                                      | 31.4  |
| Additional working capital and other general     |                                  |   |  |   |
| corporate purposes                               | 10%                              | 79.4  | (79.4)                                     | -   |
|  |                                  |   |  |   |
| Total  | 100%                             | 794.4   | (589.9)                                    | 204.5                                       |



# SHARE OPTION SCHEMES

### **Pre-IPO Share Option Scheme**

The Company adopted a pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") on 5 November 2012 for the purpose of recognising the contribution of certain executives, employees and Directors (who are in full-time employment of the Group) to the growth of the Group and/or to the Listing by granting options to them as incentive or reward.

Other than the options under the Pre-IPO Share Option Scheme granted to grantees (the "Grantees") on or before 7 November 2012, no further options has been or will be granted under the Pre-IPO Share Option Scheme since then. The exercise price per Share is HK\$2.27, which is equivalent to the global offering price per Share. All options granted under the Pre-IPO Share Option scheme on or before 7 November 2012 may be exercised in the following manner:

| Grantee(s)   | Exercise Period  | Maximum percentage of<br>options exercisable   |
|--|--|--|
| Mr. Lee Yuen Hong (" <b>Mr. Lee</b> ")   | Commencing on the first anniversary<br>date of the Listing Date upon fulfillment<br>of certain conditions and ending on 25<br>November 2017  | 33% of the total number of options granted to Mr. Lee  |
|  | Commencing on the second<br>anniversary date of the Listing Date<br>upon fulfillment of certain conditions<br>and ending on 25 November 2017 | 33% of the total number of options granted to Mr. Lee  |
|  | Commencing on the third anniversary<br>date of the Listing Date upon fulfillment<br>of certain conditions and ending on 25<br>November 2017  | 34% of the total number of options granted to Mr. Lee  |
| Mr. Lock Kwok On Anthony<br>(" <b>Mr. Lock</b> ") and<br>Mr. Chan Hoi Tung (" <b>Mr. Chan</b> ") | Commencing on the first anniversary<br>date of the Listing Date and ending on<br>25 November 2016  | 33% of the total number of options granted to Mr. Lock and Mr. Chan  |
|  | Commencing on the second<br>anniversary date of the Listing Date<br>and ending on 25 November 2016   | 34% of the total number of options granted to Mr. Lock and Mr. Chan  |
|  | Commencing on the third anniversary<br>date of the Listing Date and ending on<br>25 November 2016  | 33% of the total number of options granted to Mr. Lock and Mr. Chan  |
| Other grantees other than Mr. Lee,<br>Mr. Lock and Mr. Chan                                      | Commencing on the first anniversary<br>date of the Listing Date and ending on<br>25 November 2015  | 50% of the total number of options<br>granted to the grantees other than<br>Mr. Lee, Mr. Lock and Mr. Chan |
|  | Commencing on the second<br>anniversary date of the Listing Date<br>and ending on 25 November 2015   | 50% of the total number of options<br>granted to the grantees other than<br>Mr. Lee, Mr. Lock and Mr. Chan |



# SHARE OPTION SCHEMES (Continued)

### Pre-IPO Share Option Scheme (Continued)

Each of the Grantees is required to pay HK\$1.00 on acceptance of the options granted under the Pre-IPO Share Option Scheme.

As at the date of this interim report, the Company had 63,350,601 share options outstanding under the Pre-IPO Share Option Scheme, representing approximately 4.51% of the issued share capital of the Company as at that date.

Details of the share options granted, exercised, forfeited and cancelled under the Pre-IPO Share Option Scheme during the period ended 30 September 2014 are as follows:

|                        |                    |   | Number of share options |                                  |                                 |                                   |   |  |
|------------------------|--------------------|---|-------------------------|----------------------------------|---------------------------------|-----------------------------------|---|--|
| Grantee(s)             | Date of grant      | Exercisable period <sup>(1)</sup>       | Exercise price          | Balance<br>as at<br>1 April 2014 | Granted<br>during<br>the period | Exercised<br>during<br>the period | Cancelled<br>or forfeited<br>during<br>the period | Balance<br>as at 30<br>September<br>2014 |
| Mr. Lee                | 7 November<br>2012 | 26 November 2013 to<br>25 November 2017 | HK\$2.27<br>per Share   | 26,800,054                       | -                               | -                                 | -   | 26,800,054                               |
| Mr. Lock               | 7 November<br>2012 | 26 November 2013 to<br>25 November 2016 | HK\$2.27<br>per Share   | 17,866,720                       | -                               | -                                 | -   | 17,866,720                               |
| Ms. Li Tsau Ha         | 7 November<br>2012 | 26 November 2013 to<br>25 November 2015 | HK\$2.27<br>per Share   | 137,308                          | -                               | -                                 | -   | 137,308                                  |
| Mr. Yang Dong John     | 7 November<br>2012 | 26 November 2013 to<br>25 November 2015 | HK\$2.27<br>per Share   | 137,308                          | -                               | -                                 | -   | 137,308                                  |
| Mr. Chan               | 7 November<br>2012 | 26 November 2013 to<br>25 November 2016 | HK\$2.27<br>per Share   | 8,933,360                        | -                               | -                                 | -   | 8,933,360                                |
| Employees in aggregate | 7 November<br>2012 | 26 November 2013 to<br>25 November 2015 | HK\$2.27<br>per Share   | 10,577,071 <sup>(2)</sup>        | -                               | (371,964)                         | (560,799) <sup>(3)</sup>                          | 9,644,308(4)                             |
|                        |                    |   |                         | 64,451,821                       | -                               | (371,964)                         | (560,799)   | 63,519,058                               |

Notes:

- (1) Respective details of the share options exercisable by the respective Grantees are set out on page 31 of this interim report.
- (2) As at 1 April 2014, 178 employees were Grantees under the Pre-IPO Share Option Scheme.
- (3) During the period ended 30 September 2014, seven Grantees ceased to be employed by the Group and accordingly the share options granted to these employees, which amounted to a total of 560,799 share options, were forfeited.
- (4) As at 30 September 2014, there were 171 employees who were Grantees under the Pre-IPO Share Option Scheme.



### **SHARE OPTION SCHEMES** (Continued)

### **Share Option Scheme**

The Company adopted a share option scheme (the "Share Option Scheme") on 5 November 2012 for the purpose of giving certain Eligible Persons (as defined below) on opportunity to have a personal stake in the Company and motivating them to optimise their future performance and efficiency to the Group and/or rewarding them for their past contributions, and attracting and retaining, or otherwise maintaining on-going relationships with, such eligible persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group. "Eligible Persons" refer to (i) any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or a company in which the Group holds an interest or a subsidiary of such company ("Affiliate"); or (ii) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to the Group or an Affiliate; or (iii) a company beneficially owned by any director, employee, consultant, professional, customer, supplier, agent, partner, adviser of or contractor to the Group or an Affiliate.

The maximum number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme is 133,333,400 Shares, representing approximately 9.49% of the Company's issued share capital as at the date of this interim report. The maximum number of Shares issued and to be issued upon exercise of the options granted under the Share Option Scheme to any one person (including exercised and outstanding options) in any 12-month period shall not exceed 1% of the Shares in issue from time to time.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as determined by the Board and not exceeding 10 years from the date of the grant. There is no minimum period for which an option must be held before it can be exercised in general. However, at the time of granting any option, the Board may, on a case by case basis, make such grant subject to such conditions, restrictions or limitations including (without limitation) those in relation to the minimum period of the options to be held and/or the performance targets to be achieved as the Board may determine in its absolute discretion. Participants of the Share Option Scheme are required to pay HK\$1 and submit to the Company a duly signed offer letter as the consideration for the grant. The exercise price of the options is determined by the Board in its absolute discretion and shall not be less than whichever is the highest of:

- (a) the nominal value of the Share on the date of grant of the relevant option;
- the closing price of a Share as stated in the Stock Exchange's daily quotation sheet on the date of grant of the (b) relevant option; and
- the average closing price of a Share as stated in the Stock Exchange's daily quotation sheet for the five business (C) days immediately preceding the date grant of the relevant option.

The Share Option Scheme shall be valid and effective for a period of 10 years from the Listing Date, after which no further options will be granted or offered but the provisions of the Share Option Scheme shall remain in force and effect in all other respects. All options granted prior to the termination of the Share Option Scheme and not then exercised shall continue to valid and exercisable subject to and in accordance with the Share Option Scheme.

During the period ended 30 September 2014, no options were granted by the Board under the Share Option Scheme.

Further details of the Pre-IPO Share Option Scheme and the Share Option Scheme are set out in note 12 to the interim financial information.



# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2014, the interests and short positions of each Director and chief executive of the Company in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he was taken or deemed to have under such provisions of the SFO); or were required pursuant to Section 352 of the SFO to be entered in the register referred to therein; or were required to be notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

### **Interest In the Shares of the Company**

| Name of Director                    | Nature of interest   | Number<br>of Shares | Number<br>of Shares<br>subject to<br>options granted<br>under Pre-IPO<br>Share Option<br>Scheme | Total                      | Approximate<br>percentage of<br>shareholding <sup>(3)</sup> |
|-------------------------------------|--|---------------------|---|----------------------------|---|
| Mr. Lee Yuen Hong <sup>(1)</sup>    | Beneficial interest, interests held<br>jointly with another person;<br>interest in a controlled<br>corporation | 878,956,000 (L)     | 26,800,054 <sup>(2)</sup>   | 905,756,054                | 64.48%  |
| Mr. Ho Ting Chi <sup>(1)</sup>      | Interests held jointly with another<br>person; interest in a controlled<br>corporation                         | 878,956,000 (L)     | -   | 905,756,054 <sup>(2)</sup> | 64.48%  |
| Mr. Cheung Yue Pui <sup>(1)</sup>   | Interests held jointly with another person; interest in a controlled corporation                               | 878,956,000 (L)     | -   | 905,756,054 <sup>(2)</sup> | 64.48%  |
| Mr. Cheung Yu To <sup>(1)</sup>     | Interests held jointly with another person; interest in a controlled corporation                               | 878,956,000 (L)     | -   | 905,756,054 <sup>(2)</sup> | 64.48%  |
| Mr. Cheung Wai Keung <sup>(1)</sup> | Interests held jointly with another<br>person; interest in a controlled<br>corporation                         | 878,956,000 (L)     | -   | 905,756,054 <sup>(2)</sup> | 64.48%  |



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### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

Interest In the Shares of the Company (Continued)

| Name of chief executives    | Nature of interest   | Number<br>of Shares | Number<br>of Shares<br>subject to<br>options granted<br>under Pre-IPO<br>Share Option<br>Scheme | Total      | Approximate<br>percentage of<br>shareholding <sup>(3)</sup> |
|-----------------------------|--|---------------------|---|------------|---|
| Mr. Lock Kwok On<br>Anthony | Beneficial interests and interest<br>in controlled corporation | 18,800,000 (L)      | 17,866,720  | 36,666,720 | 2.61%   |

denotes long position (L)

Notes:

- (1) Pursuant to a deed of confirmation dated 5 November 2012 (the "Deed of Confirmation"), Mr. Lee Yuen Hong, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and Mr. Cheung Wai Keung have agreed to jointly control their respective interests in the Company and decisions as to the business and operations of the Group shall be in accordance with the unanimous consent of all of them. Each of Mr. Lee Yuen Hong, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and Mr. Cheung Wai Keung shall exercise their respective voting rights in the Company in the same way. Hence, each of Mr. Lee Yuen Hong, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and Mr. Cheung Wai Keung is deemed to be interested in all the Shares held by them in aggregate by virtue of the SFO.
- (2) 905,756,054 Shares consist of 878,956,000 Shares and 26,800,054 share options. The 26,800,054 share options were granted under the Pre-IPO Share Option Scheme to Mr. Lee Yuen Hong personally, but pursuant to the Deed of Confirmation, Mr. Ho Ting Chi, Mr. Cheung Yue Pui, Mr. Cheung Yu To and Mr. Cheung Wai Keung are deemed to be interested in such share options by virtue of the SFO.
- (3) These percentages are calculated on the basis of 1,404,807,032 Shares in issue as at 30 September 2014.

On 22 April 2014 and 23 April 2014, our controlling shareholders (as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rule")), namely Cui Fa Limited, a company that is jointly owned by Mr. Lee Yuen Hong, Mr. Ho Ting Chi and Mr. Cheung Yu To, has acquired an aggregate of 7,000,000 shares from secondary market.

Save as disclosed above, as at 30 September 2014, none of the Directors and chief executives of the Company had any interests and short positions in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he was taken or deemed to have under such provisions of the SFO); or were required pursuant to Section 352 of the SFO to be entered in the register referred to therein; or were required pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange.



# **DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES**

At no time during the period ended 30 September 2014 was the Company or any of its subsidiaries, a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of Shares or debentures of the Company or any other body corporate; and none of the Directors, or their spouses or children under the age of 18, had any rights to subscribe for the securities of the Company, or had exercised any such right during the period.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 September 2014, so far as is known to the Directors or chief executives of the Company, the following persons other than a Director or chief executive of the Company had an interest or a short position in the Shares and underlying Shares which were required to be disclosed pursuant to the provisions of Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance (the "**SFO**"), or which were required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein, were as follows:

| Name of Shareholder                   | Capacity             | Number of<br>Shares | Approximate<br>percentage of<br>shareholding <sup>(7)</sup> |
|---------------------------------------|----------------------|---------------------|---|
| Ms. Chan Choi Fung <sup>(1)</sup>     | Interest of a spouse | 905,756,054 (L)     | 64.48%  |
| Ms. Tai Ngan Har Talia <sup>(2)</sup> | Interest of a spouse | 905,756,054 (L)     | 64.48%  |
| Ms. Lam Hiu Man <sup>(3)</sup>        | Interest of a spouse | 905,756,054 (L)     | 64.48%  |
| Ms. Woo Chun Li <sup>(4)</sup>        | Interest of a spouse | 905,756,054 (L)     | 64.48%  |
| Ms. Lui Ning <sup>(5)</sup>           | Interest of a spouse | 905,756,054 (L)     | 64.48%  |
| Cui Fa Limited <sup>(6)</sup>         | Beneficial owner     | 770,092,000 (L)     | 54.82%  |

(L) denotes long position

Notes:

- (1) Ms. Chan Choi Fung is the spouse of Mr. Lee Yuen Hong. Under the SFO, Ms. Chan Choi Fung is taken to be interested in the same number of Shares in which Mr. Lee Yuen Hong is interested.
- (2) Ms. Tai Ngan Har Talia is the spouse of Mr. Ho Ting Chi. Under the SFO, Ms. Tai Ngan Har Talia is taken to be interested in the same number of Shares in which Mr. Ho Ting Chi is interested.
- (3) Ms. Lam Hiu Man is the spouse of Mr. Cheung Yue Pui. Under the SFO, Ms. Lam Hiu Man is taken to be interested in the same number of Shares in which Mr. Cheung Yue Pui is interested.
- (4) Ms. Woo Chun Li is the spouse of Mr. Cheung Wai Keung. Under the SFO, Ms. Woo Chun Li is taken to be interested in the same number of Shares in which Mr. Cheung Wai Keung is interested.
- (5) Ms. Lui Ning is the spouse of Mr. Cheung Yu To. Under the SFO, Ms. Lui Ning is taken to be interested in the same number of Shares in which Mr. Cheung Yu To is interested.
- (6) As at 30 September 2014, Cui Fa Limited was held as to approximately 48.19%, 37.35% and 14.46% by Mr. Lee Yuen Hong, Mr. Ho Ting Chi and Mr. Cheung Yu To, respectively.
- (7) These percentages are calculated on the basis of 1,404,807,032 Shares in issue as at 30 September 2014.

Save as disclosed herein, as at 30 September 2014, there was no other person so far known to the Directors or chief executives of the Company, other than a Director or chief executive of the Company as having an interest or a short position in the Shares and underlying Shares which would be required to be disclosed to the Company pursuant to Part XV of the SFO or which were required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein.



# **DIRECTORS'/CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS**

Save as disclosed in note 15 to the interim financial information, there were no contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries or associates was a party and in which any Director or controlling shareholder had a material interest, whether directly or indirectly, subsisted at the end of the period or at any time during the period.

# **CHANGE IN DIRECTOR'S INFORMATION**

As disclosed in the announcement of the Company dated 16 July 2014, Mr. Cheung Wai Keung was re-designated from an executive Director to a non-executive Director with effect from 16 August 2014.

### **CORPORATE GOVERNANCE**

The Company has adopted and complied with the code provisions (the "Code Provisions") in the Corporate Governance Code (the "CG Code") as set out in Appendix 14 to the Listing Rules for the six-month period ended 30 September 2014. The Company will continue to review and enhance its corporate governance practices to ensure compliance with the CG Code from time to time.

# MODEL CODE OF SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as a code of conduct of the Company regarding the Directors' transactions of the listed securities of the Company.

In response to the specific enquiry made by the Company, all the Directors confirmed that they had fully complied with the required standard set out in the Model Code throughout the six-month period ended 30 September 2014.

### **AUDIT COMMITTEE**

The audit committee of the Company (the "Audit Committee") was established on 5 November 2012 with specific written terms of reference in compliance with Rule 3.22 of the Listing Rules and Code Provision C.3 of the CG Code. The primary duties of the Audit Committee are to make recommendations to the Board on the appointment and removal of the external auditor, review the financial statements and material advice in respect of financial reporting and oversee the internal control procedures of the Company. The existing members of the Audit Committee comprise Mr. Yim Kwok Man, Mr. Goh Choo Hwee and Mr. Wong Chi Kin, all of whom are independent non-executive Directors. Mr. Yim Kwok Man is the chairman of the Audit Committee.

The unaudited interim financial information for the six-month period ended 30 September 2014 has been reviewed by the Audit Committee and the external auditors, Ernst & Young.

### PURCHASE. SALE OR REDEMPTION OF LISTED SECURITIES

During the six-month period ended 30 September 2014, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

### **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this interim report, the Company has maintained sufficient prescribed public float of the issued Shares as required under the Listing Rules.



# **EVENTS AFTER THE REPORTING PERIOD**

There is no material subsequent event undertaken by the Company or by the Group after 30 September 2014 and up to the date of this interim report.

# **APPRECIATION**

The Board would like to express sincere gratitude to the management of the Group and all the staff for their continuous support and contributions. The Board also takes this opportunity to thank its loyal shareholders, investors, customers, auditors, business partners and associates for their continued faith in the prospects of the Group.

By Order of the Board **Tsui Wah Holdings Limited LEE Yuen Hong** *Chairman* 

Hong Kong, 28 November 2014

As at the date of this report, the executive Directors are Mr. Lee Yuen Hong, Mr. Ho Ting Chi, Mr. Cheung Yu To and Mr. Cheung Yue Pui, the non-executive Director is Mr. Cheung Wai Keung and the independent non-executive Directors are Mr. Goh Choo Hwee, Mr. Wong Chi Kin and Mr. Yim Kwok Man.



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